

Industry: Finance

Country/Region: Canada

Business Needs: Real-time order processing to maximize organization market share in retail business.

IT Issues: Enterprise Integration – agility, scalability, interoperability

CHALLENGE:

Our client, a major finance organization, needed to integrate the Financial Institutional Trading System with their retail CRM system and Order Management system. The purpose of the needed integration was to allow retail Financial Consultants to be able to submit work orders from their retail locations and from private clients meetings, in order to be auto-executed in the institutional trading systems in real-time and also to keep track of all processing orders.

SOLUTION:

NTG's successfully delivered the architecture, design, implementation of this Integration Project using cutting edge technologies like TIBCO and JEE. This solution offered great results from the start and was very scalable if case of any new future requirements.

Our client was able to send their financial consultants to any meetings with their private clients and were able to process work orders away from their retail locations, and simultaneously the work orders were logged in the CRM and order management system due to NTG's integration services.

SERVICE PROVIDED:

NTG was able to support the client via its integration services and TIBCO Enterprise Service Bus (ESB) Solution.

BENEFIT TO THE CUSTOMER:

Our client successfully integrated their retail CRM & Order Management System and their institutional trading system with real time work order execution for fixed income securities.